

younique
Pay Plan
(EN_USD)



20%–40% Retail Pay: Based on total Personal Retail Sales (PRS) for the month. 20% is paid instantly and the additional 5%–20% is paid with Month-End Pay after total PRS is determined for the month.

New First Level Pay: Earn 5%–20% on the sales* of everyone you've personally sponsored in the last 90 Days. Bonus amount is based on the total sales* of everyone you've personally sponsored who are still in their first 90 days. Must be Paid-as Qualified Brand Ambassador to be eligible to earn.

Sales: All sales requirements, except for Personal Retail Sales, are based on 75% of the Personal Retail Sales value. The Personal Retail Sales value of a given order or product can be reduced when using coupons, Y-CASH credit, or other discount methods and promotions.

Circle Pay: Earn 3%–5% of Circle Sales based on your Paid-as title in the Pay Plan. Circle Sales are 75% of the PRS value in your Circle, which includes all of your personal sales, as well as those of your customers and Brand Affiliates, and any sales in your downline, excluding other Brand Ambassadors who are Paid-as Brand Director and above. Your Circle includes you and everyone in your downline except for other Brand Ambassadors who are Paid-as Brand Director and above.

Promotion Bonuses (Doubled during a new Brand Ambassador's first four months): Promotion Bonuses paid to all Brand Ambassadors who promote to Senior Brand Specialist and above for the first time in their first four months (signup month plus the following three calendar months). These bonuses are only paid once. If you promote to two or more titles for the first time in the same month you will receive a bonus for each Title Promotion. These bonuses are paid with Month-End Pay following the month the new title(s) were achieved for the first time.

Paid-as Bonus: Paid-as Bonuses paid at Senior Brand Specialist and above. These bonuses are paid based on a Brand Ambassador's Paid-as title in a given month, not tied to recognized title. In the case where a Brand Ambassador promotes to more than one title in a month these bonuses do not stack and are paid for the highest Paid-as title achieved in that month.

Generation (Gen): A Generation is comprised of Brand Ambassadors who are Paid-as Brand Director or above.



INSTANT RETAIL PAY
Paid in 3 hours into your own PayQuicker Bank Account

20%

NEW FIRST LEVEL PAY
Help new Brand Ambassadors join and earn additional pay for every sale they make in their first 90 days. The higher the total combined sales* of everyone in their first 90 days (who you personally sponsored) the higher the percentage you qualify to earn. Must be Paid-as Qualified Brand Ambassador or above to be eligible.

NEW FIRST LEVEL SALES*	NEW FIRST LEVEL PAY PERCENTAGE
1-499	5%
500-999	10%
1,000-2,999	15%
3,000+	20%

MONTH-END TIERED RETAIL PAY
The more you sell in a month, the more you earn with tiered Retail Pay.

SELL Total Monthly Personal Retail Sales	BONUS In addition to 20% Instant Retail Pay	TOTAL Retail Pay Earned
500-999	5%	25%
1,000-2,499	10%	30%
2,500-4,999	15%	35%
5,000+	20%	40%

MONTHLY REQUIREMENTS	BRAND AMBASSADOR	QUALIFIED BRAND AMBASSADOR	BRAND SPECIALIST	SENIOR BRAND SPECIALIST	BRAND MANAGER	SENIOR BRAND MANAGER	BRAND DIRECTOR	SENIOR BRAND DIRECTOR	BRAND VICE PRESIDENT	BRAND EXECUTIVE	PRESIDENTIAL BRAND EXECUTIVE	GLOBAL BRAND EXECUTIVE	CHIEF BRAND EXECUTIVE
Personal Retail Sales (PRS)	125**	125	250	250	250	500	500	500	500	500	500	500	500
Company Sales*			1,000	2,000	4,000	7,000	10,000	20,000	40,000	80,000	80,000	80,000	80,000
Qualified First Level Brand Ambassadors			1	1	2	3	3	3	4	4	4	4	4
Circle Sales*							2,000	4,000	6,000	10,000	10,000	10,000	10,000
First Gen Brand Directors+								1	2	4	6	8	10
Gen 1-3 Sales*											400,000	700,000	1,000,000
PAY & BONUSES													
Retail Pay	20%	20%-40%	20%-40%	20%-40%	20%-40%	25-40%	25%-40%	25%-40%	25%-40%	25%-40%	25%-40%	25%-40%	25%-40%
Fast Start First Level Bonus		5%-20%	5%-20%	5%-20%	5%-20%	5%-20%	5%-20%	5%-20%	5%-20%	5%-20%	5%-20%	5%-20%	5%-20%
Circle Pay			3%	4%	5%	5%	5%	5%	5%	5%	5%	5%	5%
Promotion Bonus				\$100	\$150	\$250	\$500	\$700	\$1,000	\$3,000	\$5,000	\$15,000	\$30,000
Paid-As Bonus				\$50	\$75	\$125	\$250	\$350	\$500	\$1,500	\$2,500	\$7,500	\$15,000
1st Gen Pay							5%	5%	5%	5%	6%	7%	8%
2nd Gen Pay								4%	4%	4%	4%	4%	4%
3rd Gen Pay									3%	3%	3%	3%	3%
4th Gen Pay										2%	2%	2%	2%
5th Gen Pay											1%	1%	1%

* All sales requirements, except for Personal Retail Sales, are based on 75% of the Personal Retail Sales value. The Personal Retail Sales value of a given order or product can be reduced when using coupons, Y-CASH credit, or other discount methods and promotions.

** In order to keep your account active, you must have accumulated at least 125 PRS in the last three months.

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